



Plan your work and work your plan...

... arguably some of the best advice ever given. It's also why we offer three different ways that you can put Acme to work in your business and *turn shoppers into repeat customers*.

Subscribe

-Plan A-

Monthly price per user includes Upgrades –n- More!

Sign up is only \$300 per user.

Monthly price per user:

Single user 89.95 ea

Two users 79.95 ea

Three users 75.95 ea

Four or more users 69.95 ea

Take Twelve

-Plan B-

Twelve month terms. Store Activation is \$349 plus \$35 per month for 12 mos.

Users are \$399 plus \$39 per month for 12 months each.

Upgrades –n- More option \$39.95 per user per month or \$379 per user per year.

Outright

-Plan C-

Store Activation \$695.

Users are \$800 each.

Upgrades –n- More option \$39.95 per user per month or \$379 per user per year.

Upgrades

Upgrading requires prior activation of a qualified previous version and users.

Store Activation \$349.

Users are \$400 each.

Upgrades –n- More option is \$39.95 per user per month or \$379 per user per year

Or upgrade to a subscription (Plan A) and we'll waive the sign up fee.

You save \$300/user.

Please Note

Please see our standard Purchase Agreement for answers to frequently asked questions.

If you have multiple stores please inquire about Enterprise Licensing.

All prices are subject to change.

Action Plan

“Good fortune is what happens when opportunity meets with planning.”
–Thomas Alva Edison



Review this pricelist.



Visit AcmePOS.com to get materials to print & share, request a free live web demo or download free trial software.



Calculate your return on investment. (sample on next page)



Call Solution Provider or Total BusinessWare to discuss next steps.

Compare

You may already know that Acme is an advanced solution that will benefit your business in many ways but are you aware that the price of Acme compares favorably even with *entry level* Products?

	QuickBooks Point of Sale Pro –Multi-Store	Acme Point of Sale
Interface for Sage Pro Series ERP		✓
Multi Store Capability	20	Unlimited
Single User Cost	1599.95	1495.00
Annual Support Plan	\$999	\$379
Upgrade Cost	\$899.95 required to stay on support	No Charge with annual support plan
Three Year Investment for continued support and current version.	\$5,469.90	\$2,632.00
Versions eligible for support	Current and prior two year’s versions only	All Versions

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Total BusinessWare, Inc was established in 1999 for the sole purpose of developing and deploying point of Acme related POS hardware for Y2K and beyond. Today we have an extensive network of Solution Providers in the United States, Canada and abroad ready to assist with *your* project any way you see fit.

We’d like to thank you for considering Acme Point of Sale. We look forward to earning your business.

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(952) 447-6624 local and international

Turn shoppers into repeat customers TM

Acme

Point of Sale Software

Return of Investment (ROI) Calculator

Visit AcmePOS.com to use our online ROI Calculator. You'll simply replace the blue numbers with your own and the rest will be calculated for you. Use of the calculator is free and confidential, only the user can see the input and results.

<u>Performance Data</u>	<u>Current</u>	<u>Projected</u>	<u>Notes:</u>
Annual Sales	\$500,000	\$520,000	Improved customer service results in increased sales. (Annual Sales * Sales Increase)
Gross Margin (percentage)	45%	48%	By knowing what is / is not selling can you lower costs or raise prices to increase margins?
Gross Margin (dollars)	\$225,000	\$249,600	Annual Sales multiplied by Gross Margin.
Inventory Investment	\$85,000	\$80,750	Inventory Investment minus Inventory Reduction.
Annual Inventory Turns	3.2	3.3	Difference in Annual Sales and Gross Margin, divided by Inventory Investment.

Projected Improvements

Sales Increase	4%		Improved customer service results in increased sales. (Annual Sales * Sales Increase)
Inventory Reduction	5%		
Annual Payroll Reduction		\$10,000	By knowing what is / is not selling can you lower costs or raise prices to increase margins?
Annual Reduced Shrinkage & Loss		\$4,000	

Project Costs

Software			Improved customer service results in increased sales. (Annual Sales * Sales Increase)
-Acme Point of Sale Software		\$4,500	
-Accounting system		\$12,500	By knowing what is / is not selling can you lower costs or raise prices to increase margins?
Point of Sale or other hardware		\$4,000	
Training		\$3,000	Difference in Annual Sales and Gross Margin, divided by Inventory Investment.
Total Investment		\$24,000	

Improvements

Additional Gross Profit per month!	\$2,050		Improved customer service results in increased sales. (Annual Sales * Sales Increase)
Expense Reduction per month!	\$1,167		
Inventory based change to cash flow!	\$354		By knowing what is / is not selling can you lower costs or raise prices to increase margins?
Total Monthly Improvements	\$3,571		

Ramp up time	14		See notes below
			Just because the system can help you get n% more gross profit doesn't mean you can do it over night. You need time to use the tools. Enter the number of months (generally 6-18) that you expect to take to achieve the results you entered above.

Payback Schedule
Months to recoup investment

17.9 Number of months until total return of your investment.
Calculated by taking Total Investment minus Inventory Based Change to Cash Flow / Total Monthly Improvements. To that we add 80% of ramp up time, since partial benefits should be realized during ramp up. This provides a conservative calculation assuming steady effort to use the tools. Calculations assume you own your inventory. If any part of your inventory is financed or you use increased cash flow to further improve your business payback can be quicker!

Cost of Delay

Monthly

\$3,571

Money NOT added to your bottom line every month.

Annual

\$42,850

Cost of lost opportunity each year you delay.

If you think Cost of Delay is not accurate adjust your blue numbers above.

Notes:

This sample reflects a typical two lane deployment and includes funds for Acme, entry level accounting system purchase or upgrade, hardware and training. We would happy to help you determine Project Costs for your business.

If you have multiple stores use our online ROI Cash Flow Analyzer to determine the impact on cash flow and see your break even. This is especially beneficial when return on investment will fund the rollout of subsequent stores.

All numbers are examples only. Please use our online calculator and data from / for your business.

Comments and suggestions are welcome. The ROI calculation is intentionally simplified; it does not include depreciation or other complex aspects of accounting. If you think we left out anything that should be included or have suggestions for improving the calculator please submit them to us via email support@totalbusinessware.com. Use this calculator as a tool, interpret the results on your own. We make no guarantees of fitness for any purpose.

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